#### **Minutes of Meeting for Opening of Technical Proposals**

RFP No. SAMS/FIND/Lab Equip/AMC/1/2016 Dated 29/05/2016 along with Amendments to RFP dated 6<sup>th</sup> June and 27<sup>th</sup> June, 2016.

RFP Title- Selection of Agencies for Providing Annual Maintenance Services for BSL-3 Lab facility, BSC, Laminar Flow and TB Laboratory Equipment

The Meeting of opening of Technical Proposals was held on **7**<sup>th</sup> **July, 2016 at 03.30 PM** in the conference room of SAMS, Paharganj Office, New Delhi.

### 1. <u>List of Participants:-</u>

The following representatives participated in Technical Proposal Opening Meeting, as was notified in RFP No. SAMS/FIND/Lab Equip/AMC/1/2016 along with their amendments for Selection of Agencies for Providing Annual Maintenance Services for BSL-3 Lab facility, BSC, Laminar Flow and TB Laboratory Equipment. Ms. Ritu Khushu, Executive Director (SCM & Capacity Building Services) chaired the meeting and Mr. Sanjay Rastogi, Executive Director, PSCM & Management Consultancy Services also participated in the meeting.

### SAMS Bid Opening Committee Members:-

- i. Ritu Khushu, Executive Director (SCM & Capacity Building Services)
- ii. Ms. Jyoti Singh, Sr. Manager (Procurement)
- iii. Mr. Dinesh Kumar, Procurement Officer

#### FIND's Representatives:-

i. Ms. Pooja Srivastava – Biomedical Engineer

#### Bidder's Representatives from following firms:-

- i. M/s Vision Diagnostics (I) Pvt. Ltd, Delhi
- ii. M/s Envision Biotech Pvt. Ltd, Noida
- iii. M/s Technomed Services, Delhi
- iv. M/s Mehrotra Biotech Pvt. Ltd, Lucknow
- v. M/s Consona Healthcare Technologies, Delhi

(Copy of attendance sheet is attached herewith at Annexure-I for reference)

#### 2. Opening of Bids:-

Receipt of proposals against RFP No. SAMS/FIND/Lab Equip/AMC/1/2016 dated 29/05/2016 was closed at the scheduled time at 03.00 PM on 7<sup>th</sup> July 2016, by the nominated officials of SAMS. As per entries in tender receipt register, total six (06) proposals were received.

Proposals from following consultants (bidders) were received and opened in the presence of SAMS Committee Members and Representative from FIND:-

- i. M/s Vision Diagnostics (I) Pvt. Ltd, Delhi
- ii. M/s Envision Biotech Pvt. Ltd. Noida
- iii. M/s Technomed Services, Delhi
- iv. M/s Mehrotra Biotech Pvt. Ltd. Lucknow
- v. M/s Consona Healthcare Technologies. Delhi
- vi. M/s Microflow Devices India Pvt. Ltd, Chennai

- **3.** Original of each Technical Proposals were opened and copies of proposals were retained by SAMS and Financial Proposals were retained in a sealed condition.
- **4.** At the opening of the Technical Proposals, the following points were read out and observed:
  - (i) All the proposals were submitted in duly sealed envelopes with separate sealed Financial Proposals.
  - (ii) No late proposals were received. No envelopes marked as 'Withdrawal' or 'Modifications' were received either prior or after the due date and time for submission of proposals.
  - (iii) All bidders submitted the original Technical Proposals along with two (02) copies and soft copy and original financial proposal, as per the requirement given in RFP. Only M/s Consona Healthcare Technologies had not submitted the soft copy of technical proposal. M/s Consona Healthcare Technologies, M/s Microflow Devices and M/s Mehrotra also submitted the copy of their financial proposals.
    - All Financial Proposals were retained in sealed condition by the SAMS.
  - (iv) The name and the contact details of the Consultant, or in case of a Joint Venture (JV), the name of the Joint Venture, the name of the lead member and the names of all members were announced.
    - It was observed that only M/s Vision Diagnostics (I) Pvt. Ltd, Delhi submitted their proposal in association (JV) with M/s Magnus Enterprises, Delhi and M/s Labinnovision, Delhi. M/s Vision Diagnostics (I) Pvt. Ltd, Delhi is the lead member.
  - (v) It was observed that two tender fees of amount Rs. 1500/- each was submitted by M/s Vision Diagnostics (I) Pvt. Ltd. Delhi against the above said RFP, whereas only a one vender fee amount of Rs. 1500/- was required to be submitted by the bidders. Therefore, one Demand Pay Order No. 280123001774 dated 02/07/2016, drawn on Canara Bank of Rs.1,500/- submitted against tender fee was returned back to the representative of the Firm in front of the Bid opening Committee.
  - (vi) It was observed that duly filled and signed (with company seal) Letter of Proposal Submission (Form TECH-1) as per format given in RFP had been submitted by all bidders.
  - (vii) The Bid Processing Fees and EMD amount as per the schedules quoted by each bidders were submitted properly as per the requirement of RFP.
  - (viii) The details of tender fee as submitted by the bidders and announced during the bid opening are summarized in the table below:

SI. No.	Name of Bidder	Amount	D.D. No.	Date of Issue	Issuing Bank
1	M/s Vision Diagnostics (I) Pvt. Ltd, Delhi	1,500/-	127645	02-07-2016	Canara Bank, Delhi
2	M/s Envision Biotech Pvt. Ltd, Noida	1,500/-	509424	04-07-2016	ICICI Bank, Delhi
3	M/s Technomed Services, Delhi	1,500/-	303171	05-07-2016	Federal Bank, Delhi
4	M/s Mehrotra Biotech Pvt. Ltd, Lucknow	1,500/-	491588	24-06-2016	Indian Overseas Bank, Lucknow
5	M/s Consona Healthcare, Delhi	1,500/-	808997	04-07-2016	Oriental Bank of Commerce, Delhi
6	M/s Microflow Devices India Pvt. Ltd, Chennai	1,500/-	585409	05-07-2016	State Bank of India, Thirumudivakkam

# (ix) The details of EMD as submitted by the bidders and announced during the bid opening are summarized in the table below:

SI. No.	Bidders	Schedules	Amount (INR)	Name of	EMD DD	Date of Issue	Due date of
				Bank	No.		validity
1	M/s Vision	Sch – I	20,000	Canara	127651	02-07-16	02-10-16
	Diagnostics (I) Pvt.	Sch – V	10,000	Bank, Delhi	127648	02-07-16	02-10-16
	Ltd, Delhi	Sch VII	5,000		127654	02-07-16	02-10-16
		Sch - VIII	15,000		127650	02-07-16	02-10-16
		Sch – X	20,000		127652	02-07-16	02-10-16
		Sch - XI	20,000		127653	02-07-16	02-10-16
		Sch - XII	20,000		127646	02-07-16	02-10-16
		Sch - XIII	5,000		127649	02-07-16	02-10-16
		Total	115,000				

SI. No.	Bidders	Schedules	Amount (INR)	Name of Bank	EMD DD No.	Date of Issue	Due date of validity
2	M/s Envision Biotech	Sch - I	20,000	ICICI Bank,	509425	04-07-16	04-10-16
	Pvt. Ltd, Noida	Sch - III	20,000	Delhi	509426	04-07-16	04-10-16
		Total	40.000				

SI. No.	Bidders	Schedules	Amount (INR)	Name of Bank	EMD DD No.	Date of Issue	Due date of validity
3	M/s Technomed	Sch - V	10,000	Federal	303179	05-07-16	05-10-16
	Services, Delhi	Sch - VI	10,000	Bank, Delhi	303178	05-07-16	05-10-16
		Sch - VII	5,000		303177	05-07-16	05-10-16
		Sch - VIII	15,000		303172	05-07-16	05-10-16
		Sch - IX	20,000		303176	05-07-16	05-10-16
		Sch - X	20,000		303175	05-07-16	05-10-16
		Sch - XI	20,000		303173	05-07-16	05-10-16
		Sch - XII	20,000		303174	05-07-16	05-10-16
		Total	120,000				

SI. No.	Bidders	Schedules	Amount (INR)	Name of Bank	EMD DD No.	Date of Issue	Due date of validity
4	M/s Mehrotra Biotech	Sch – I	20,000	Oriental	491589	24-06-16	24-09-16
	Pvt. Ltd, Lucknow	Sch – II	20,000	Bank of	491595	24-06-16	24-09-16
		Sch – III	20,000	Commerce,	491591	24-06-16	24-09-16
		Sch – IV	20,000	Delhi	491596	24-06-16	24-09-16
		Sch – V	10,000		491599	24-06-16	24-09-16
		Sch - VI	10,000		491592	24-06-16	24-09-16
		Sch - VII	5,000		491600	24-06-16	24-09-16
		Sch - VIII	15,000		491593	24-06-16	24-09-16
		Sch – IX	20,000		491597	24-06-16	24-09-16
		Sch - XI	20,000		491598	24-06-16	24-09-16
		Sch - XII	20,000		491594	24-06-16	24-09-16
		Total	180,000				

SI. No.	Bidders	Schedules	Amount (INR)	Name of Bank	EMD DD No.	Date of Issue	Due date of validity
5	M/s Consona Healthcare, Delhi	Sch V to XIII	125,000	Indian Overseas Bank, Lucknow	13-12- 14	04-07-16	04-10-16
		Total	125,000				

SI. No.	Bidders	Schedules	Amount (INR)	Name of Bank	EMD DD No.	Date of Issue	Due date of validity
6	M/s Microflow	Sch – I	20,000	State Bank of India,	585403	05-07-16	05-10-16
	Devices India	Sch – II	20,000	Thirumudivakkam	585402	05-07-16	05-10-16
	Pvt. Ltd,	Sch – III	20,000		585404	05-07-16	05-10-16
	Chennai	Sch – IV	20,000		585401	05-07-16	05-10-16
		Sch – V	10,000		585407	05-07-16	05-10-16
		Sch - VI	10,000		585406	05-07-16	05-10-16
		Sch - VII	5,000		585408	05-07-16	05-10-16
		Sch - VIII	15,000		585405	05-07-16	05-10-16
		Total	120,000				

**5.** The summary of schedule wise proposals received are as tabulated below:

				Bidders Name			
Schedule Nos.	M/s Vision Diagnostics (I) Pvt. Ltd, Delhi	M/s Envision Biotech Pvt. Ltd, Noida	M/s Technomed Services, Delhi	M/s Mehrotra Biotech Pvt. Ltd, Lucknow	M/s Consona Healthcare, Delhi	M/s Microflow Devices India Pvt. Ltd, Chennai	Total Proposals per Schedule
Schedule I - BSL 3 facility (North Region)	Yes	Yes	-	Yes	-	Yes	4
Schedule II - BSL 3 facility (South Region)	-	-	-	Yes	-	Yes	2
Schedule III - BSL 3 facility (East Region)	-	Yes	-	Yes	-	Yes	3
Schedule IV - BSL 3 facility (West Region)	-	-	-	Yes	-	Yes	2
Schedule V - BSC and Laminar Flow (North Region)	Yes	-	Yes	Yes	Yes	Yes	5
Schedule VI - BSC and Laminar Flow (South Region)	-	-	Yes	Yes	Yes	Yes	4
Schedule VII - BSC and Laminar Flow (East Region)	Yes	-	Yes	Yes	Yes	Yes	5
Schedule VIII - BSC and Laminar Flow (West Region)	Yes	-	Yes	Yes	Yes	Yes	5
Schedule IX- Autoclave	-	-	Yes	Yes	Yes	-	3
Schedule X- Hot Air Oven, Distillation Unit, Water bath, Inspissator, Thermometer (Flexible), Micro Incinerator and Weighing Balance	Yes	-	Yes	-	Yes	-	3
Schedule XI- Walk in Cold Room and Walk in Incubator	Yes	-	Yes	Yes	Yes	-	4
Schedule XII- Incubator	Yes	-	Yes	Yes	Yes	-	4
Schedule XIII- Pipette, Thermo cycler, Microliter Centrifuge and Refrigerated Centrifuge	Yes	-	-	-	Yes	-	2

- **6.** The result of the technical evaluation will be announced as soon as possible and Minutes of Technical Proposal opening will be sent through email to all bidders.
- 7. The bid opening session ended at 5.00 PM.
- 8. The Bid Opening meeting ended with a vote of thanks.

Signature of Bid Opening committee members:

Dinesh Kumar Procurement Officer Jyoti Singh Sr. Manager Procurement Ritu Khushu Executive Director

# Attendance sheet of representatives attended the meeting

## ATTENDANCE SHEET



Purpose in Brief:	Technical proposal opening Meeting for Selection of Agencies for Providing Annual Maintenance Services for BSL-3 Lab facility, BSC, Laminar Flow and TB Laboratory Equipment
Name of Client:	Foundation for Innovative New Diagnostics (FIND)
Scheduled Date and Time	07th July, 2016 at 03:30 PM
Address of Venue	Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Pahargani, New Delhi - 110055

## A. Representative of Bidders (Consultants)

SI. No.	Name & Designation	Office Name & Address of the Bidding Firm	Mobile No.	E-Mail ID	Signature
1	Hisasleumer Director Technical.	Consena Lealthcard Technologics -	7042940999	nion @ consonangalta	111.
2	ENLISTER BHARAT WILLAND	ENVISSON BIOTECO	9871770051	ENGLOW METERS	D
3	Rojneesh Astt Enginea.	Dilshad Gunden o+ P. Block Delhi-95-	9716761160	technomed. tras@gonoile	Ra
4	T. Sapkar G.M.	NEW DELLAI	9899982221	t. Sankare Vision-groups.com tapa mata Lankar e grani.com	m Acim
5	R Toman Maghus Enlipm	New Dely	9258937214	magnusenter Prise Cognado con	Thor

## ATTENDANCE SHEET

Purpose in Brief:	Technical proposal opening Meeting for Selection of Agencies for Providing Annual Maintenance Services for BSL-3 Lab facility, BSC, Laminar Flow and TB Laboratory Equipment
Name of Client:	Foundation for Innovative New Diagnostics (FIND)
Scheduled Date and Time	07th July, 2016 at 03:30 PM
Address of Venue	Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055

SI. No.	Name & Designation	Office Name & Address of the Bidding Firm	Mobile No.	E-Mail ID	Signature
6	Kaushal Ki. Jha	methotra Biotech(P)(td. Nehru place	9015044090	kaushal @ metrotrobioted com	ta
7					
8					
9		4:			
10					
11					
12					

## ATTENDANCE SHEET

Purpose in Brief:	Technical proposal opening Meeting for Selection of Agencies for Providing Annual Maintenance Services for BSL-3 Lab facility, BSC, Laminar Flow and TB Laboratory Equipment
Name of Client:	Foundation for Innovative New Diagnostics (FIND)
Scheduled Date and Time	07th July, 2016 at 03:30 PM
Address of Venue	Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055

## B. Representatives of FIND (Observer)

SI. No.	Name & Designation	Office Address	Mobile No.	E-Mail ID	Signature
1	Poja Siinastana.	FIND, Delli	81301000 € 8	Poops - stradeura	Rogin
2					
3					
4					
5					

## ATTENDANCE SHEET

Purpose in Brief:	Technical proposal opening Meeting for Selection of Agencies for Providing Annual Maintenance Services for BSL-3 Lab facility, BSC, Laminar Flow and TB Laboratory Equipment
Name of Client:	Foundation for Innovative New Diagnostics (FIND)
Scheduled Date and Time	07th July, 2016 at 03:30 PM
Address of Venue	Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055

## C. Representatives of SAMS

SI. No.	Name & Designation	Office Address	Mobile No.	E-Mail ID	Signature
1	Me RITU KNUSHU	SAMS.	9311013992	rkhushu@ same.co.in	Litell
2	Tyoti Singer	SATIS	9958994797	Straje soms	-Riv
3	SANJAY RASTOGT	SAMS	8800259771	Snowlogia Sams Consult. Com	Sit
4	DINESH KUMAR	SAMS	8800224334	Kumanda sans Consult-com	Died

5. PARUL KOUL

SAME

9958994794 Koulp@sams Parul Kou